

First Quarter Budget Review

City of Salinas



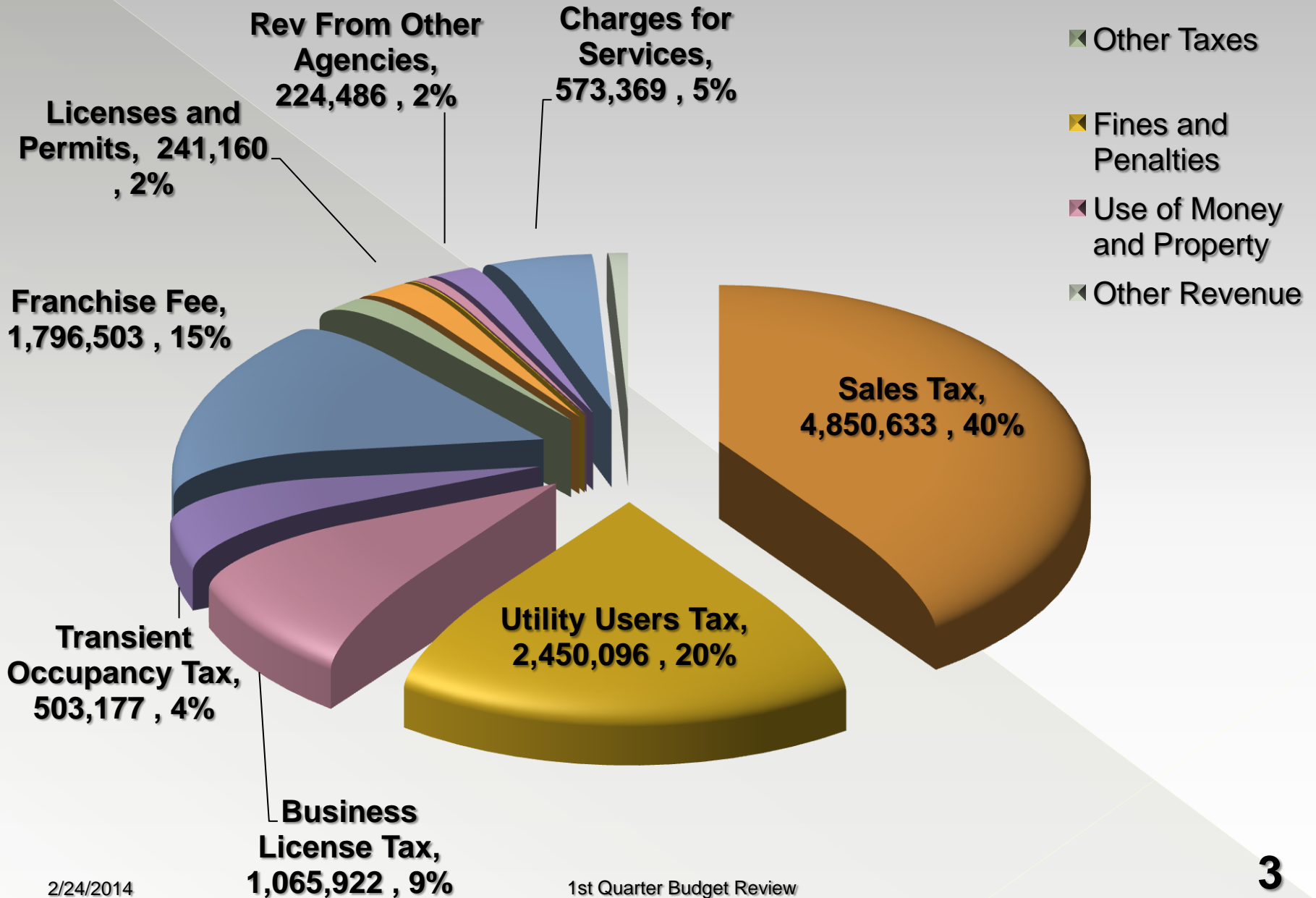
10/22/2013

Executive Summary



FY 2013-14	<ul style="list-style-type: none">• YTD Revenue
FY 2013-14	<ul style="list-style-type: none">• YTD Dept. Bud.
Budget Adjustments	<ul style="list-style-type: none">• Operating• Carryover• One-Time

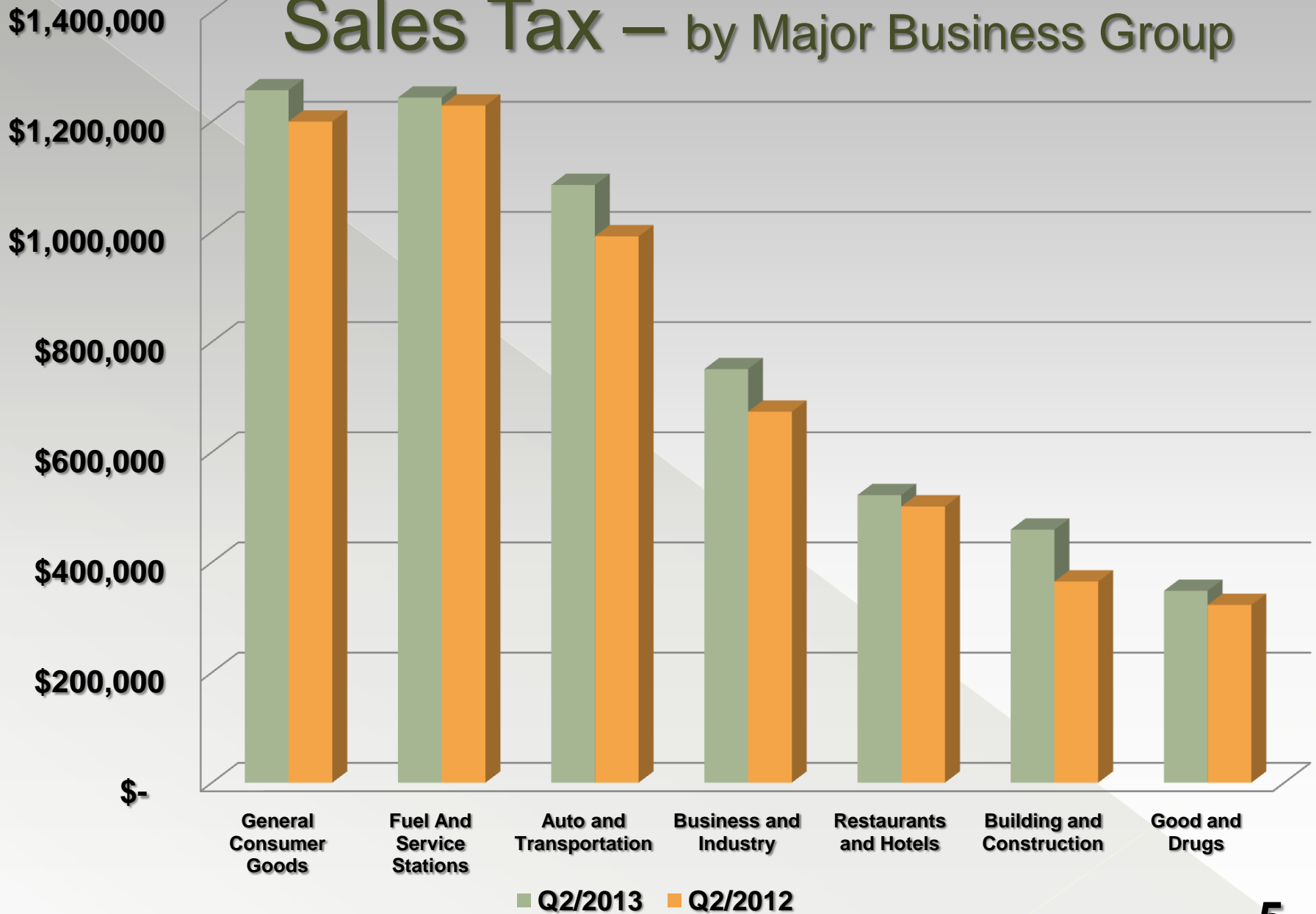
General Fund Revenue – 1st Qtr. 2013-14



General Fund Rev. – FY 2013-14 1st Qtr.

Revenue	FY 2013-14 Estimated Revenue	% of Total	FY 2013-14 Current Year - YTD	% Collected	FY 2012-13 Prior Year - YTD	Change from PY	% Change from PY
Property Tax	\$21,323,700	28.5%	\$ -	0%	\$ 104,503	\$(104,503)	0%
Sales Tax	24,059,000	32.2%	4,850,633	20%	4,449,056	401,577	9%
Utility Users Tax	9,300,000	12.4%	2,450,096	26%	2,392,962	57,134	2%
Business License Tax	4,600,000	6.2%	1,065,922	23%	1,114,146	(48,224)	-4%
Transient Occupancy Tax	1,575,000	2.1%	503,177	32%	435,910	67,267	15%
Franchise Fee	7,826,000	10.5%	1,796,503	23%	1,699,535	96,968	6%
Other Taxes	500,000	0.7%	190,166	38%	123,408	66,758	54%
Licenses and Permits	1,105,000	1.5%	241,160	22%	336,329	(95,169)	-28%
Fines and Penalties	85,000	0.1%	10,470	12%	5,704	4,766	84%
Use of Money and Property	150,000	0.2%	82,403	55%	30,809	51,594	167%
Rev From Other Agencies	381,700	0.5%	224,486	59%	249,571	(25,085)	-10%
Charges for Services	3,638,200	4.9%	573,369	16%	641,660	(68,291)	-11%
Other Revenue	<u>161,000</u>	0.2%	<u>109,591</u>	68%	<u>10,452</u>	<u>99,139</u>	949%
	<u>\$74,704,600</u>		<u>\$ 12,097,976</u>	16.2%	<u>\$11,594,045</u>	<u>\$ 503,931</u>	4%

Sales Tax – by Major Business Group



\$12,000,000,000

Property Assessed Values

\$10,000,000,000

\$8,000,000,000

\$6,000,000,000

\$4,000,000,000

\$2,000,000,000

\$-

1995-96
1996-97
1997-98
1998-99
1999-00
2000-01
2001-02
2002-03
2003-04
2004-05
2005-06
2006-07
2007-08
2008-09
2009-10
2010-11
2011-12
2012-13
2013-14

3.6%

4.1%

4.5%

6.8%

9.1%

9.1%

10.0%

6.9%

10.7%

12.9%

12.7%

7.3%

-5.1%

-11.4%

-6.6%

-0.6%

0.7%

2.5%

General Fund – 1st Quarter 2013-14 Department Budgets

Department	FY 2013-14 Amended Budget	FY 2013-14 YTD Actual as of 9/30/13	FY 2013-14 Encumb. as of 9/30/13	% Spent & Encum.
10 - City Council Department	223,800	55,510	100	25%
15 - Administration Department	1,533,600	389,304	58	25%
20 - Finance Department	3,309,350	773,890	379,634	35%
25 - City Attorney`s Department	734,558	191,149	-	26%
30 - Community and Economic Dev.	3,526,647	799,209	37,588	24%
35 - Non-Departmental	6,401,746	1,317,622	392,698	27%
40 - Police Department	33,221,108	7,751,119	326,688	24%
45 - Fire Department	16,457,767	4,139,437	22,891	25%
50 - Public Works Department	7,647,685	1,782,428	288,507	27%
60 - Library & Community Serv. Dept.	932,799	175,501	36,954	23%
Grand Total	73,989,061	17,375,169	1,485,119	25%

Measure V Revenue – 1st Qtr. 2013

	<u>FY 2012-13</u>	<u>FY 2013-14</u>	<u>Change</u>	<u>% Change</u>
Budget	9,948,000	10,477,600	529,600	5.3%
1st Qtr.	2,613,048	2,863,769	250,721	9.6%

Millions

Measure V Sales Tax Revenue



1st Qtr. Proposed Budget Adjustments

General Fund & Measure V Carryover

- ◎ **General Fund Carryover**
 - > **\$2,700,00**

- ◎ **Measure V Carryover**
 - > **\$800,000**

FY 2013-14 Operating and Capital Budget Supplemental Appropriations Resolution

	<u>Amount</u>
General Fund Operating Budget Adjustments	200,000
General Fund Carryover:	
Increase General Fund Reserve	420,000
Increase General Liability Fund Reserve	1,480,000
One-Time General Fund Funding Items	800,000
One-Time Measure V Carryover Funding Items	806,000

One-Time General Fund Funding Items

1.	Fiber Connections to Outlying City Facilities	\$ 160,000
2.	Virtual Desktop Deployment Project Completion	330,000
3.	Mobil Command Vehicle Tech Upgrades	20,000
4.	Docking Stations	16,000
5.	Smart Boards	25,000
6.	Time Management Software	35,000
7.	Citygate Study Recommendations Implementation for Permit Center	50,000
8.	Fiber Optic Feasibility Study (In-House Staff time)	20,000
9.	Enterprise Resource Planning (ERP) Financial System Upgrade	124,000
10.	Sidewalk Program (not the 50/50 program)	20,000
	Total One-Time General Fund Funding Items	<u>\$ 800,000</u>

One-Time Measure V Funding Items

1. Recreation Center (Lincoln)	\$ 20,000
2. Central Park & Firehouse	42,300
3. Hebbron Family Center	51,500
4. El Dorado Park	4,500
5. Van (12 passenger) for Recreation	25,000
6. Wrap two vans w/slogan such as "Parks Make Life Better!"(CA Parks & Rec)	6,000
7. El Gabilan Library	10,000
8. Cesar Chavez Library	21,200
9. John Steinbeck Library	20,000
10. Upgraded Computers for Police Cars	145,000
11. Back End Support for In-Car Camera System	10,000
12. Upgraded Server and Adobe ColdFusion Update	20,000
13. Cellebrite UFED touch Ultimate forensic tool	5,000
14. Park - Closter Park Improvements	395,100
15. Sidewalk Program (not the 50/50 program)	<u>30,400</u>
Total One-Time Measure V Fund Funding Items	<u>\$ 806,000</u>

General Fund and Measure V Fund Forecast

